

Message Text

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PAGE 01 GOTEBO 00142 240938Z

60

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 101667

R 240845Z NOV 76
FM AMCONSUL GOTEBOG
TO USDOC WASHDC
INFO SECSTATE WASHDC 114
AMEMBASSY BRUSSELS
AMEMBASSY LONDON
AMEMBASSY STOCKHOLM UNN

UNCLAS GOTEBOG 142

E.O. 11652: N/A

TAGS: BTIO, SW

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 401/02/P0010
2. 112276
3. EABERG
4. 401 SWEDEN
5. A
- 6A. REPLY TO --
- 6B. PER-ARNE HEMMESTORP, MANAGING DIRECTOR
- 6C. DATAMERGER AB
FACK
S-240 14 VEBEROD, SWEDEN
7. CABLE --; TELEX --; TEL 046/80798
8. --
9. 114. 9A. EXCLUSIVE AGENCY SWEDEN, NORWAY, DENMARK, AND FINLAND
10. DESCRIPTION
3573234-0000 SERIAL ACCESS AUXILIARY STORAGE UNITS. SALES
POTENTIAL WHOLE GROUP PERIPHERAL EQUIPMENT \$250,000.
3573236-0000 CARD KEY ENTRY DEVICES. SALES POTENTIAL WHOLE GROUP
PERIPHERAL EQUIPMENT \$250,000 FIRST YEAR.
3573238-0000 MAGNETIC MEDIA KEY ENTRY DEVICES. SALES POTENTIAL
WHOLE GROUP PERIPHERAL EQUIPMENT \$250,000 FIRST YEAR.
3573253-0000 MAGNETIC INK RECOGNITION DEVICES. SALES POTENTIAL
WHOLE GROUP PERIPHERAL EQUIPMENT \$250,000 FIRST YEAR.

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357326X-0000 PRINTERS, INDUSTRIAL AND OTHER INPUT-OUTPUT DEVICES.

SALES POTENTIAL WHOLE GROUP PERIPHERAL EQUIPMENT

\$250,000 FIRST YEAR.

357327X-0000 COMPUTER TERMINALS. SALES POTENTIAL WHOLE GROUP OF
PERIPHERAL EQUIPMENT \$250,000 FIRST YEAR.

3573289-0000 OTHER TYPES PERIPHERAL EQUIPMENT INCLUDING CARBON
SEPARATORS AND SIMILAR PRODUCTS. SALES POTENTIAL
FOR WHOLE GROUP OF PERIPHERALS \$250,000 FIRST YEAR.

THIS IS A NEWLY ESTABLISHED BUSINESS. HEMMESTROP WAS REGIONAL
MANAGER FOUR YEARS FOR A LARGE US MANUFACTURER OF COMPUTERS.
HE WAS SALES MANAGER SCANDINAVIA FOR PRIMARK FOR ONE YEAR.
HE IS DESCRIBED AS A CAPABLE AND DILIGENT PERSON WITH A STRONG
FINANCIAL POSITION. A RELIABLE LOCAL CREDIT SOURCE RECOMMENDS
BUSINESS RELATIONS.

BERG

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Margaret P. Grafeld
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EO Systematic Review
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Review Referrals: n/a
Review Release Date: n/a
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Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BTIO, SW
To: COM
Type: TE
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